

Functional Description

HI-System

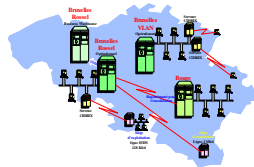


Integrated management for Mid-Sized and Large enterprises

The HI-System solution is developed, maintained and supported by IT Spin Off, the owner company of the software, and is marketed in mode of exclusiveness on a world level by Management & Services.

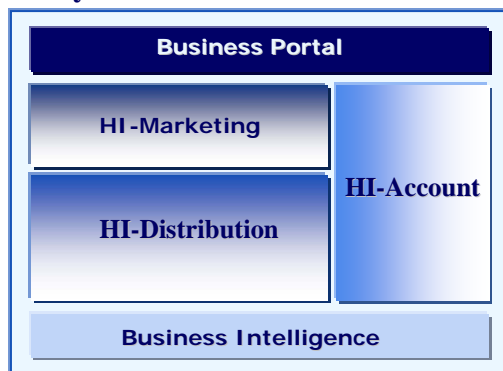
HI-System, translated and already "localised" for several European countries was conceived and developed by a group of specialists in Western Europe (the Benelux countries) since 1996 and already adopted by hundreds of companies, most various branches of industry, like by subsidiary companies of several multinationals.

In a European context of great competitiveness, knowledge and modernity, HI-System offers to the companies complete functionalities, integrating the "Best practices" of management in the fields of: Financial management, Distribution and Marketing.



Group ROSSEL, the greatest group of Belgian press, uses HI-System for its daily management tool, within a data-processing network having 8 servers and nearly 200 online users.

HI-System functional modules



HI-Marketing

Prospects & Customers Relationship Management, Actions Management, Business Opportunities Management and Follow-up.

HI-Distribution

Complete management of Customer Axis.
Complete management of Supplier Axis
Complete management of Warehouses and Stock
Complete management of Expeditions
Production Orders Management with or without Bill Of Materials.

HI-Account

General Ledger, Cost Analysis (ABC),
Budget management, Engagement management, Treasury, Fixed Assets and Management Consolidations.

Business Intelligence : Analysis and Reports Design and Generation.

Business Portal : Internet access to the applications.

The HI-System solution is distinguished from the other solutions by the fact of being conceived starting from a "functional plan" and from a "total data base design" taking in account the functional coverage necessary to the Mid-Sized and Large companies.

HI-System was not conceived nor developed starting from existing solutions and/or Market or projects opportunities, but well starting from a strong specialized professional experience, total analysis of strong and weak points of other existing ERP solutions ERP and/or older and by using the best technology from the beginning.

In this way, we are able to propose to you a very complete solution, easy to install and use, completely directed towards the user, not obliging with specific or permanent interventions of data processing specialists.

HI-System incorporates, since the beginning, the most robust, reliable and modern technologies applied to the Information systems, which allow to our customers the protection of their investment:

- Relational Data Base : Oracle (*SQL Server, DB/2, Sybase*)
- Programming Languages : Object Oriented (*Powerbuilder*)
- Operating System : Windows 2003/XP (*Linux*)
- User interface : Standard Windows optimised (*design and screen colours*)

and of very good response times in the Online/Batch treatment like the easy treatment of very great data volumes, transactions and information.

By installing the HI-System solution, each company has the possibility of choosing the priority modules in agreement with its immediate needs, and, to implement other modules thereafter, certain to have carried out the adequate investment which will allow its growth in full safety and peace.

Designed and oriented to Mid-Sized and Large Enterprises, HI-System allows you the Integrated Management of the Marketing, Sales, Purchasing, Stock and Production management cycles.

Integrated with Financial Management (HI-Account), HI-System puts at companies disposal a powerful tool for control of the Costs and Revenues (possibility of working by Activity Based Costing) easy to use and implement for a fraction of the effort and cost of traditional systems ERP, sometimes incompatible with your realities and real needs.

HI-SYSTEM is an international solution, already translated into 4 languages, which contributes for a greater competitiveness and companies knowledge.

HI-System



European software ready for Worldwide business



HI-System

Configuration HI-System

Operating System : Windows (Linux)
Data Base : Oracle (SQL/Server, DB/2, Sybase)
Server : PIV or equivalent
 Memory : 1 GB
 Disc : Minimum 1 GB
 (according to the volume of data)
Desktop PC : PIV or equivalent
 Memory : 256 MB
 Disc : 300 Megabytes
L.A.Network : Ethernet 100 Mbps



HI-Account: One solution designed by financial experts and accountants for accountants

Activity Based Costing

Automatic analytical posting with knowledgebase

Cross analytical balances sheets: with 3 mouse clicks get a better knowledge of your company and business !

Obtain a consolidated financial situation in just few seconds.

With HI-Distribution, confirm that your problems with your actual application just disappeared !

Do the loading of your trucks with some "drag and drop" and control your routings with few mouse clicks.



In a very simple way, calculate the Gross Margin of your productions.

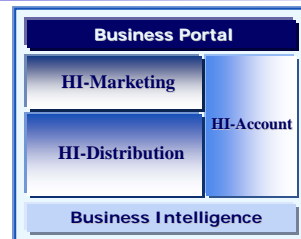
Probably the only solution of the Market which allows you total integration between the "Opportunities Businesses" and the accounting of the invoices without several postings of the same information.



Data Sheet – Complete System

With a total investment of more than 25 years man, the HI-System evolution represents 4 software releases per year since 1997 in 4 languages and legislations. The evolutions of the product are always dictated by the Customers, organized in "Users Groups".

The software development plan is prioritized by the users.



Product	Module	Description
HI-Account	Accounting AP/AR	▶ Base Module, General Ledger, Accounts Payable and Receivable ▶ Cost Analysis (with Activity Based Costing)
	Fixed Assets	▶ Asset Types, Localisations and Responsibles ▶ Assets description, Variable and Multiple Depreciation rules and plans ▶ Assets selling/closing, Recapitulative reports
	Engagement Client/Supplier	▶ Customers Orders transfer to accounting ▶ Purchasing Orders transfer to accounting
	Budget	▶ Company Budget ▶ Activity and Projects Budget
	Treasury	▶ Treasury forecast reports ▶ Loan and financings management ▶ Advanced treasury management
	Consolidations	▶ Consolidation of Divisions -> Company / Group
HI-Distribution	Customer Business	▶ Customer management and logistics data ▶ Customers Demands, Quotations and Contracts management
	Customer Order	▶ Customer Order Entry ▶ Customer Order Follow Up and Control
	Customer Billing	▶ Billing proposal, direct billing, group billing
	Purchasing	▶ Suppliers management, logistics data and suppliers articles, ▶ Call for Price, Quotations and Suppliers Contracts, including blanket orders ▶ Good Reception and Quality Control at Reception
	Stocks	▶ Warehouses, Bin locations and Articles management, ▶ Inventory transactions management (several methods), cyclic inventory
	Expeditions	▶ Transportation means and Routings management ▶ Preparation of the deliveries, ▶ « Packing », ▶ « Loading », ▶ Delivery confirmation and goods received (option: Mobile application) ▶ Billing proposal
HI-Production	Production Orders	▶ Bill Of Materials, Articles with Options, Variants, Colours), ▶ Service Articles (Production Routings), ▶ Production Cost Accounting,
	Production Time Register	▶ Standard time (routings) definition (budget), ▶ Posting of real time consumption
HI-Marketing	Relationships management	▶ Identification and classification of Contacts (Persons, Prospects, Clients, Entities) ▶ Contacts and historic data segmentation
	Actions management	▶ Actions and marketing Campaigns definition ▶ Actions and Activities planning
	Follow Up and Control	▶ Business Opportunities and Sales Pipeline management ▶ Control of negotiation status and automatic Customer Order creation at closing
Business Intelligence	Business Warehouses	▶ General Ledger, AR, AP, Cost Analysis, Fixed Asset and Budget ▶ Sales, Distribution and Management Consolidations
	Reporting & Analysis	▶ Reporter, Explorer, Infoview, Interface for Excel
	Administration	▶ Designer, Supervisor
Business Portal	Access via Browser	▶ Intranet, Extranet e Internet

Management & Services

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